

What Gets You Excited?

Directions: Place the number of points next to each of the statements as described below:

- 1 point: Strongly disagree.
- 2 points: Disagree.
- 3 points: Agree.
- 4 points: Strongly agree.
- 0 points: Neutral.

Be sure the answer you put is how you *are*, not how you think you ought to be or would like people to see you.

- _____ 1. I find myself thinking about how I could improve something and build a business.
- _____ 2. When it comes to my work, I prefer to know what's expected of me.
- _____ 3. I see the value of investing in real estate.
- _____ 4. By investing in the stocks and bonds, I can accumulate wealth and/or create income.
- _____ 5. I find it stimulating to put deals together.
- _____ 6. I prefer a set work schedule.
- _____ 7. Running a business is something I think of as interesting and exciting.
- _____ 8. I enjoy reading books and magazine articles about successful companies.
- _____ 9. My job provides me with benefits that are important to me, such as vacation and sick days, insurance benefits, and retirement options.
- _____ 10. I would describe myself as a leader.
- _____ 11. I'm comfortable researching investments online in order to make financial decisions.
- _____ 12. Being a savvy real estate investor appeals to me.
- _____ 13. Having easy access to investment experts is important to me.
- _____ 14. Working for myself enables me to have control over my time, income and what I do.
- _____ 15. I prefer to see what I'm investing in.

- _____ 16. I prefer to participate in my company's 401k plan rather than to invest on my own.
- _____ 17. I have a great idea that I would like to bring to market.
- _____ 18. I like things just the way they are and I only change when I have to.
- _____ 19. I enjoy watching television shows that deal with fixing up and decorating houses.
- _____ 20. When it comes to managing money, I prefer to have the help of others.
- _____ 21. I'm willing to incur debt for the possibility of a good return in the long run.
- _____ 22. I'm interested in new ideas and will listen with an open mind.
- _____ 23. I prefer to know exactly what my income is every month.
- _____ 24. I like knowing my assets can be easily sold.
- _____ 25. I like to be up to date on financial patterns, to evaluate facts and speculate on future trends.
- _____ 26. I have information I believe others will find useful and I want to share it.
- _____ 27. I don't mind small variations in my income.
- _____ 28. I like the idea of income from rental properties.
- _____ 29. I'm energized when faced with new challenges on a regular basis.
- _____ 30. I like transforming a run-down property into a beauty.
- _____ 31. I tend to perceive money-making opportunities as scams.
- _____ 32. I find watching the stock market fascinating.

PART I SCORING SHEET

Enter the points from PART ONE on each appropriate number to the right. Please note: the numbers are out of order so be sure the points correspond to the correct number. Once all number are entered, please total each column.

2. =	1. =	3. =	4. =
6. =	7. =	5. =	8. =
9. =	10. =	12. =	11. =
16. =	14. =	15. =	13. =
18. =	17. =	19. =	20. =
23. =	22. =	21. =	24. =
27. =	26. =	28. =	25. =
31. =	29. =	30. =	32. =
Total _____	Total _____	Total _____	Total _____

If you scored high in column one, you may gravitate toward the security, stability, and benefits of being an employee. If you scored high in column two, you may enjoy the benefits and challenges of entrepreneurship. A high score in column three means investing in real estate may be appealing to you. A high score in column four means investing in the stock market may be of interest to you.

Now that you have an idea what money-making ideas get you excited information provided in those chapters will enable you to tailor a wealth strategy that will get you to where you want to be.